



## <u>NEWS RELEASE</u>

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# Fastrack and CMB Announce Strategic Alliance

- Integrates IVR Solution -

INDIANAPOLIS and NEW YORK, March 2012 – Fastrack and CMB Solutions today announced that they have entered into a strategic alliance to develop and deliver solutions that assist HME's increase patient contact and management directly through the Fastrack HME Enterprise software and CMB's IVR solution. Through this alliance, Fastrack and CMB will drive innovations that allow Fastrack customers to deploy patient contact solutions that can provide replenishment and compliance quickly and easily through their existing Fastrack System.

As the industry transitions to an era where patient management is paramount, patient contact applications powered by CMB give HME's the ability to generate additional revenues through replenishment campaigns and enhance their compliance. Providing these patient contact applications directly through the Fastrack HME software will save HME's time and money.

### Delivering Contact Solutions fully integrated with the Billing/Management Software

According to Spencer Kay, President of Fastrack, "By combining Fastrack's leadership in billing, operations and patient management with CMB's leadership in patient contact, compliance and replenishment we are delivering solutions that help HME's easily and cost effectively deploy contact solutions to their entire patient population. The goal is simple, make patient contact easier for the DME!"

• As the first result of the strategic alliance agreement, Fastrack and CMB will deliver a new release of their respective systems optimized and integrated for the DME. The initial focus will be on delivery of CPAP and Respiratory contact systems. The companies will also continue to enhance and build upon their technologies to help accelerate deployment of additional patient management solutions.

- Fastrack and CMB will collaborate to deliver an optimized user experience for HME and their staff to minimize work flow and increase ROI, billing, compliance and replenishment
- Fastrack and CMB will set the industry's highest standard for billing, patient
  management and contact. Building on this success, the companies will continue to extend
  the collaboration to drive further design optimization and enhancements targeting
  additional types of patients.

"The seamless integration between the two companies will provide a fully automated solution to increase patient contact leading to increased patient satisfaction and additional revenue" stated Kay.

Phil Sever, CEO, CMB Solutions, Inc. added "Fastrack and CMB have embarked on what will be a very successful collaboration in patient management that will help HME's to expand their market and accelerate their success. This agreement will lay the groundwork to deliver a wide range of market-leading, integrated solutions that allow customers to embrace patient contact and management and deliver medical supply services with unparalleled efficiency and impact."

#### **About CMB Solution:**

CMB Solution has developed the industry leading automated patient contact IVR system.

Durable Medical Equipment Suppliers that use the IVR system have consistent, demonstrable and repeatable benefits in both revenue creation and compliance enhancement.

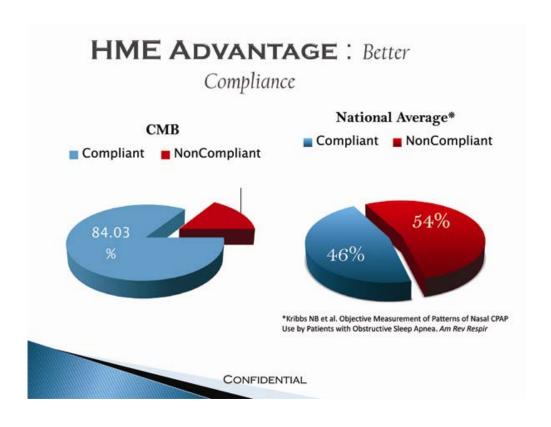
CMB can increase revenue through their reorder campaigns. DME's across the country use CMB to provide consistent and repeatable replenishment orders for any replaceable medical supplies. CMB will also enhance compliance through equipment use and inpatient care checks. CMB can regularly check on the patient's use of equipment and inpatient care status. CMB also provides quality control surveys. For further information on **CMB Solutions** visit www.cmbsolutionsinc.com.

#### **About Fastrack:**

Fastrack Healthcare Systems is the leading supplier of software & technology to Home Medical Equipment providers, Durable Medical Equipment and Respiratory Providers, Home Infusion Pharmacies & Home Healthcare Agencies. Only Fastrack offers a solution for each individual segment of Home Care as well as one system encompassing virtually every clinical, operational

and financial aspect of a provider's business, automating several or all of these product/service lines within one integrated Microsoft SQL database. For further information, contact *FASTRACK* Healthcare Systems, Inc. 255 Executive Drive, Plainview, N.Y. 11803; 1-800-520-2325, fax: 516-349-8875, or e-mail them at: <a href="mailto:info@fastrk.com">info@fastrk.com</a> or visit their Website: www.onlyfastrack.com.

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Increase CPAP Compliance with Fastrack/CMB IVR.