



## **NEWS RELEASE**

**For Immediate Release**  
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### ***Fastrack & Graham-Field Announce Strategic Alliance***

Plainview, NY.... Fastrack Healthcare Systems, Inc. (Fastrack) and GF Health Products, Inc. (Graham-Field) today announced that they have entered into a strategic alliance to integrate Graham-Field's product catalog and dealer price list into the Fastrack inventory management and e-commerce modules. Through this alliance, Fastrack and Graham-Field will increase the efficiency of an HME Provider's inventory management and online ordering capabilities.

According to Spencer Kay, President of Fastrack, "By combining Fastrack's leadership in billing, patient management and operations with Graham-Field's extensive product line, we are enabling HME Providers to improve their inventory management and increase their efficiency through online ordering and payment. The goal of this alliance is simple: we want HME Providers to focus on patient outcomes and let Fastrack Software take care of as many of their operational needs as possible."

Fastrack and Graham-Field will debut the integrated system at Medtrade 2012 in Atlanta. As the Homecare Industry transitions to a new era of competitive bidding and an increase in the importance of patient outcomes, the ability to give HME Providers more efficient tools to run their business will be of paramount importance.

Ken Spett, CEO and President of Graham-Field, added, "Fastrack and Graham-Field have embarked on what will be a very successful collaboration in inventory management and online ordering. We want to help HME Providers increase their efficiency and give them tools that can enhance their profitability. HME Providers can view Graham-Field's inventory by warehouse and place orders directly from the Fastrack EDI Module without time-consuming phone calls or faxes."

About Graham-Field: GF Health Products, Inc., headquartered in Atlanta, Georgia, is a major manufacturer of healthcare products for the homecare, long term care, primary care, and acute care markets. Its brands include Lumex<sup>®</sup>, John Bunn<sup>®</sup>, Everest & Jennings<sup>®</sup>, Grafco<sup>®</sup>, Labtron<sup>®</sup>, John Bunn<sup>®</sup>, and Lumiscope<sup>®</sup>. Website: [www.grahamfield.com](http://www.grahamfield.com).

Fastrack Healthcare Systems is the leading supplier of software & technology to Home Medical Equipment providers, Durable Medical Equipment and Respiratory Providers, Home Infusion Pharmacies & Home Healthcare Agencies. Only Fastrack offers a solution for each individual segment of Home Care as well as one system encompassing virtually every clinical, operational and financial aspect of a provider's business, automating several or all of these product/service lines within one integrated Microsoft SQL database. For further information, contact **FASTRACK Healthcare Systems, Inc.** 255 Executive Drive, Plainview, N.Y. 11803; 1-800-520-2325, fax: 516-349-8875, e-mail them at: [info@fastrk.com](mailto:info@fastrk.com) or visit their Website: [www.onlyfastrack.com](http://www.onlyfastrack.com).

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